





FUTURE FOCUS

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Technical Analysis to enter into a position! (Part 5)

This is a series on technical analysis (TA) of stocks -how it helps to enter into a long term position in stock. It will also cover the very important aspect of exit from stock at the right time.

Candle Stick Pattern (Continued):

The Zone pattern is of two types - **Zone Demand and Zone Supply.** The Red candles represent "Drop" and Green Candles represent Rally. Two types of Demand Zone used for LONG Trades

- 1) Drop-Base-Rally (DBR): It forms the base of the pattern after drop; It indicates the reversal pattern;
- 2) Rally-Base- Rally (RBR): It forms a base in the middle of the rally; Then it again starts rally up; It indicates

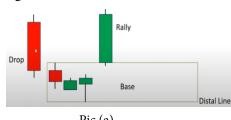
Continuation Pattern 1. DBR Demand There are two types of Supply Zone used for **SHORT** Trades:

3) Rally-Base-Drop(RBD): It forms the base of the pattern after Rally; then **Drops** It indicates the **reversal** pattern;

4) Drop-Base- Drop (DBR): It forms a **base** in the middle of "Drop" '. It indicates Continuation



Distal Line Placement in DBR: Lowest point of Leg in, Base and Leg out Candles



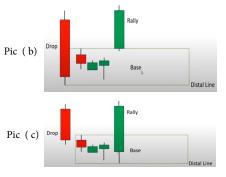
Pic (a)

"...It is a great opportunity to get access to the long term Investors' investment book with a research capsule, buy/hold/sell real time guidance, and get a 20%-60% return of 6-12 months - this is the unique offer Surrogate Investor brings "

MARKET WATCH

Equity Indices	Monthly	Monthly	2024%	2023%
	Close	Change %		
S&P	5522	1.1%	16.4%	23.5%
Nasdaq	17194	-3.0%	16.5%	41.1%
FTSE 100	8283	1.0%	10.6%	0.5%
Shanghai Compsite	2932	-2.1 %	-0.8%	-4.3%
NIFTY	25011	2.0%	16.0%	18.9%
Nairobi SE 20	1660	0.2%	10.0%	-10.0%
Egypt SE 30	29360	4.7%	15.3%	73.9%
Tanzania All Shares	2079	3.1%	-0.6%	11.2%
Nigeria SE 30	3598	-3.0%	26.7%	54.1%
Morrocco All Shares	13977	4.8%	15.1%	12.1%
Bangladesh DSE 30	1900	-1.2%	-9.2%	-4.7%

Commodity	Monthly Close	Monthly Change %	2024%	2023%
Gold	2481	6.3%	19.7%	13.2%
Crude Oil	79.52	-7.1%	5.6%	-12.4%
WTI Oil	76.31	-7.1%	8.5%	-12.3%
Copper	4.19	-4.8%	8.3%	1.0%
Irone Ore	102.83	-3.5%	-24.6%	22.6%
Aluminium	2317	-8.7%	0.2%	-2.8%

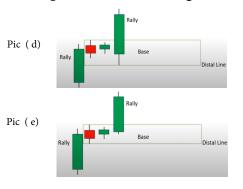


Leg-In Base Supply Zone Distal Line (Zone Low) Leg-Out (Zone High) Proximal Line (Zone Low) Reward (Zone High) Proximal Line (Zone Low)

Pic (j)

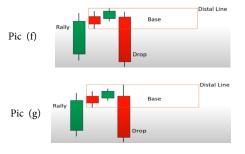
Distal Line Placement in RBR:

Lowest point of Base and Leg out Candles



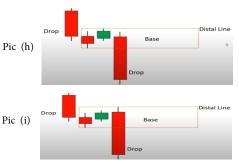
Distal Line Placement in RBD:

Highest Point of Leg in, Base and Leg out Candles



Distal Line Placement in DBD:

Highest point of Base and Leg out Candles



Trade using Demand Zone:

Refer To Pic (J). The opposite of Distal Line (Zone Low) is the **Proximal Line (Zone High)**; Proximal Line is the **Entry Price point** for long trades and Distal Line is used as the **STOP LOSS** point for the long trade. **This is very**

important for the risk management. At entry point, the expectation is that institutional demand will be higher than the supply and it will push the price up. However, any decision can be wrong if demand is lower than the supply, the price may start to fall so having STOP LOSS is important for selling out the stock. This is the RISK zone. The shares need to be sold in the **SUPPLY zone** - where Proximal Line (Zone Low) which is opposite of Distal Line (Zone High) is known as Target price point. So **Target** is the point where you can sell the shares. Price difference between Proximal Line (Demand Zone) to Proximal Line (Supply Zone) is the **REWARD** zone i.e., the profit that you can make from buy and sell of shares (LONG trade).

Thus while investing in a long position you have to estimate the RISK-REWARD ratio which should be atleast 1:3 for long term investment.

Likewise, you can analyse the Supply zone for Entry into a "short sale" position at Proximal Line(Zone Low) and squaring off the position at Demand Zone's Proximal Line (Zone High). However we write for long term investments so short sells are not discussed.

These are very basic fundamentals of reading charts. In the next newsletter we shall see more intricate candle stick pattern for buy and sell.

(CONTINUED)

COUNTRY DATA

		Market	GDP	
Countries	GDP (USD	Cap (USD	Growth	Inflation
	Bn)	Bn)	2024p %	2024p %
USA	27966	50781	2.1%	2.50%
China	17963	10889	4.6%	1.7%
India	3732	4330	6.6%	4.0%
Egypt	500	45	3.9%	26.20%
Kenya	115	10	5.3%	6.6%
Tanzania	79	7	5.5%	4.0%
Morocco	138	11	3.1%	2.60%
	187	54	3.50%	24.0%
Bangladesh	486	68	6.0%	7.90%

Forex	Monthly Close	Monthly Change %	2024%	2023%
EUR USD	1.083	0.58%	-0.6%	2.0%
GBP USD	1.274	0.47%	0.8%	4.9%
USD INR	83.699	-0.33%	-0.5%	-0.7%
USD KES	129.00	0.19%	18.0%	-21.6%
USD EG POUND	48.60	-0.91%	-57.1%	-19.9%
USD TZS	2705.00	-0.63%	-7.6%	-7.5%
USD NAIRA	1661.00	-7.71%	-87.5%	-49.5%
USD TAKA	117.46	0.07%	-6.8%	-6.1%



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Debashish



Saugata

Recommendation	Name of the	Date of	Entry	Actual Gain Published	Actual Gain	Actual Gain
by	Company	Purchase	Price	in June	Published	Published in
				2023	in Dec 2023	July 2024
Debashish	NGL Fine Chem	13-Mar-20	302	572%	631%	730%
Debashish	Tata Elxsi	27-Apr-20	790	883%	1024%	831%
Debashish	RACL Geartech	4-Aug-20	65	2085%	1817%	1805%
Debashish	Arman Financial	8-Feb-17	243	826%	952%	840%
Saugata	Shivalik Bimetal	5-Feb-21	69	933%	770%	901%
Saugata	Newgen Software	7-Apr-20	116	610%	1279%	898%
Saugata	Trident	1-Oct-20	6.55	419%	648%	511%
Saugata	Indian Bank	11-Jan-21	87	287%	422 %	586%

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VALUE INVESTING

Debashish Neogi

[•]A 100x Multi bagger will be generally in the small cap, sector agnostic, multiplies in a short time span but may be over 10 years, - a right to win is a must but you require a megatrend as tail wind"

How to Find Multibaggers in Micro and Small Caps:

(Repeated)

super Investor in Indian Market, on investor, drawing on his experiences as an invitation presented in the Flame a CFO and CEO. professional University in University-India for Investment Training, a very key work on making money. This is transcript shared by University.

Investing in micro and small-cap stocks offers the potential substantial returns, but it comes with significant risks. Debashish Neogi's presentation identifying on multibaggers in this segment offers valuable insights for investors looking to navigate this challenging landscape. This article distills key points from Neogi's presentation, focusing on strategies and learnings that can help investors identify and capitalize on high-potential stocks.

Background and Personal Journey

Neogi's investment journey is marked by initial mistakes and subsequent

- learnings:
 He made all types of mistakes including buying on, cheap early stocks, taking loans to invest, and losing money through trading.
- These experiences nearly led to bankruptcy, but he learned from his errors and became a better investor.

Debashish being a • Currently, he is an entrepreneur and

Key Insights on Multibaggers

Flame From analyzing multibaggers over the past decade in India, Neogi highlights three critical insights:

Market Cap:

Most multibaggers had a market cap of less than ₹500 crore in 2011, with Bajaj Finance being an exception at ₹2500 crore.

2. **Sector Irrelevance:**

Success wasn't tied to any specific sector; the company's quality and fundamentals were more important.

3. **Holding Period:**

80% of the share price movement occurred in less than 20% of the time over ten years, emphasizing the importance of holding stocks through ups and downs.

Framework for Identifying **Multibaggers**

Neogi proposes a structured framework for identifying potential multibaggers:

Business Understanding

• Core Competence: Evaluate the company's core strengths and capabilities.

Promoter Quality:

the promoter's Assess strategic integrity, intent, and execution capabilities.

- Mega trend Alignment: Ensure the business strategy aligns with significant market trends.
- Right to Win:

the business's Identify unique competitive edge.

Evaluation Criteria

Sustainable Growth:

Look for sustainable and profitable growth over an extended period.

Risk Management:

Knowledge to manage risk is crucial for long-term investment success.

Return Expectations:

Aim for returns that consistently exceed the market benchmark, like the Nifty index.

Case Studies of Successful Multibaggers

Neogi provides examples of companies that have successfully navigated challenges and grown significantly:

Arman Financial

- Provides credit to the unbanked in a cost-effective way.
- Led by a second-generation prudent capital allocator with a track record of excellent management during crises.
- Exposed to a large, addressable market in the microfinance category.

RACL Geartech

- Offers solutions to the automotive industry, emphasizing problem-solving.
- Successfully turned around from near bankruptcy under new management.
- Supplies products to global OEMs, despite being a micro-cap company.

Tata Elxsiers

- Unique design and technology services with a culture of innovation
- Low attrition rates and engagement with top-tier clients in the E&RD sector.

• Focuses on continuous improvement and transparency.

NGL Fine-Chem

- Specializes in cost-effective solutions in complex chemistry.
- Led by a conservative promoter with a strong organizational culture.
- Excellent capital allocation and competitive return ratios in a challenging industry.

Investment Process and Learnings

Neogi shares his investment process and key learnings:

Core and Seed Portfolio

- Maintain a core portfolio alongside a seed portfolio with 5-8 companies, each with a 2% allocation.
- **Buy in tranches** as conviction increases and prefer buying on rising performance over quarters.

Decision-Making and Behavior

- Have at least three investors to challenge your hypotheses and convictions.
 - Focus on cutting noise, simplifying analysis, and honing core competencies.

 Write notes to yourself and continuously evaluate terminal value as part of the process.

Importance of Patience

- Only a few multibaggers are needed to make a significant difference.
- Inactivity often pays off, as the best investors are right only slightly more than 50% of the time.
- Success is measured not by how often you are right but by how long you can ride your winners.

Conclusion

Investing in micro and small-cap stocks can be highly rewarding if approached with the right mindset and strategies. Neogi's insights emphasize the importance of understanding the business, evaluating management quality, and being patient with investments. By focusing on core competencies and maintaining a disciplined investment process, investors can increase their chances of identifying and benefiting from multibaggers in the micro and small-cap segment.

Happy Investing!!





Be a millionaire Start Surrogate Investment Platinum

After the success of Surrogate Investor for small and medium value investors We have introduced SURROGATE INVESTMENT **Platinum**

Surrogate Investment Platinum is for High Value Clients who does not have time to monitor their Investment and they are only interested in the return in their portfolio.

Why it is a success:

- Skin in the game: the fund managers picked up these shares and invested in themselves basis proprietary Research
- Time to market: They are keeping daily watch on the stock/market behaviour and that of the global trend
- Regular Profit booking: They make profit and you make too in the medium to long term
- Professional Expertise & Performance Track: Fund managers are super Qualified Professional Experts with their Return CAGR varies between 35%- 48% over last 15 years

Why it is a better structure than market Portfolio Management?

- Full Control over your dedicated Investment Account in your own name with a 3rd Party Large Banking Brokerage: Open an account yourself with the a large Brokerage. Our Team will buy and sell in your account depending upon shares selected by our Super Investors
- Tax Advantage: Since it is in your own account, you can take advantage of Long term and short gain without paying double taxation
- Full control of your Investment Fund: you control the bank account linked to the trading account so there is ZERO RISK and no TRUST DEFICIT.
- **ZERO FEES or UPFRONT PAYMENT**: only transfer to Digitian Capital after you earned an upside (only on realisation) All control is in your hand
- A separate Digital Account with Digitian Capital: This will track trading results for easy reference.

What is the structure of SURROGATE INVESTMENT Platinum

- Minimum Investment Requirement: USD 500,000 or INR 3 crores
- Markets: INDIA & USA
- Open a dedicated Brokerage Account with any Large banking Brokerage
- **Minimum Investment: 12 months for each stock**
- Allow Digitian Capital processors to Buy and sell shares in your account
- Quarterly Review of Investment performance and upside payment to Digitian **Capital**

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The world is changing superfast – media, communications, banking, currencies, education,

retail channels, health & medicines, travel and tourism, consulting, manufacturing, agriculture, – every sectors facing disruptive innovations; Nano technology, internet of things, artificial intelligence and robotics will be overwhelmingly embedded. In this age, model disruption, extinction, miniaturisation, real time delivery, speed and virtualisation are neo normals.

We make you ready for them

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